

CONNECTING ABUNDANCE WITH NEED



ABUNDANCE—HOPE—NEED

The Dispensary of Hope is a non-profit organization dedicated to providing pharmacies and charitable clinics with reliable access to vital medication – generously donated by pharmaceutical manufacturers.

With our robust inventory of consistently available drugs, you can improve the health of your most vulnerable patients – those with low income and without prescription drug benefits.

BUSINESS DECISIONS AS MISSION DECISIONS

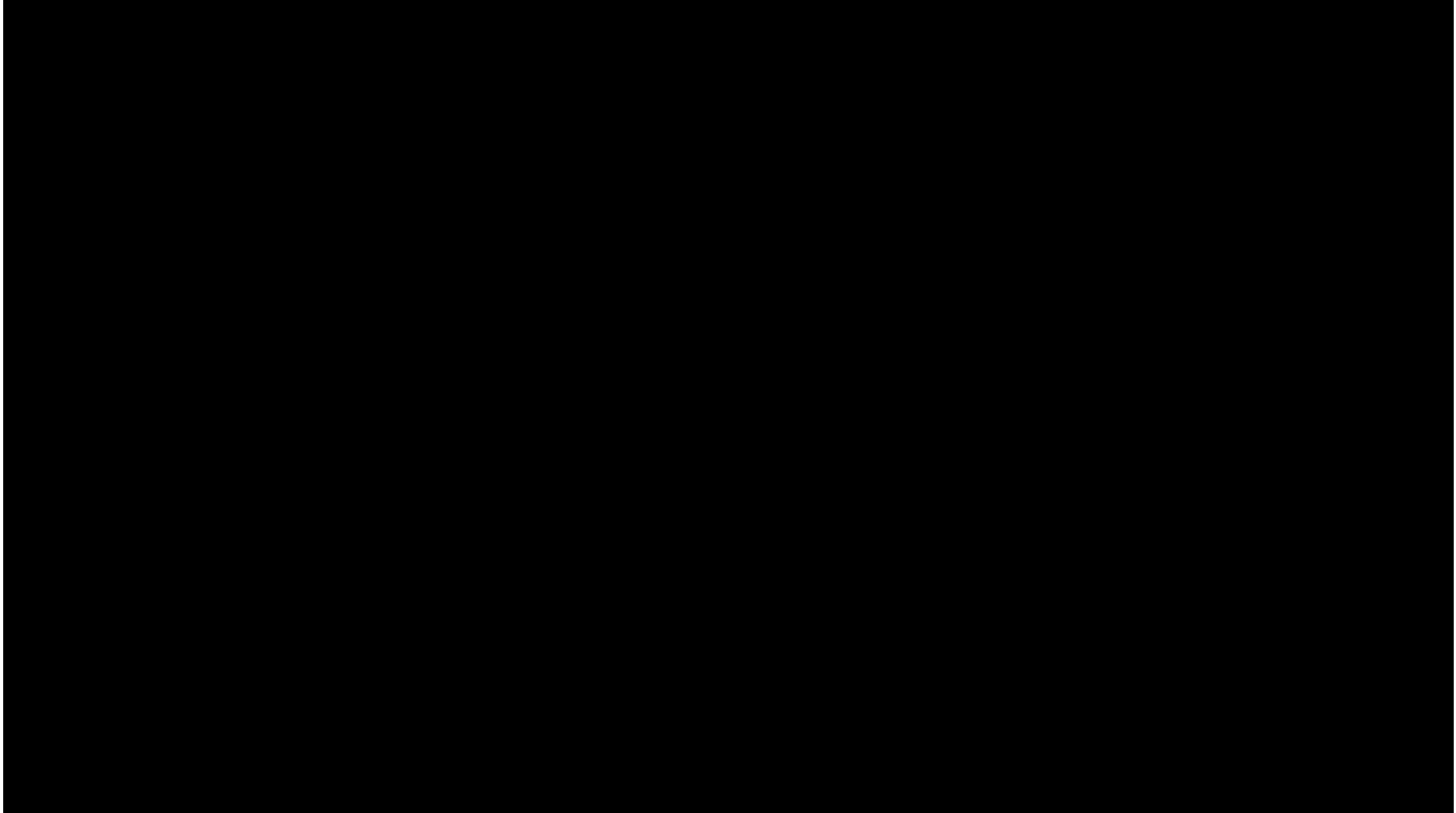
Objectives

- Overview of the Dispensary of Hope Business Model
- Constraining Business Efficiencies for Missional Gain
- Examples of Missional Misses, Near Misses and Outright Success
- Questions



a national impact

In 2018, the Dispensary of Hope received donated products allowing us to provide network partners with enough medication to fill **1,162,096 prescriptions** representing **532,414 patient encounters** that served **63,581** of the most vulnerable patients in our communities across the nation each quarter.



DISPENSARY OF
HOPE



PHARMACEUTICAL
MANUFACTURER



PHARMACEUTICAL
MANUFACTURER

CONNECTING ABUNDANCE WITH NEED



TRACK & TRACE COMPLIANT



LICENSED BY EACH STATE



ITEMIZED DONATION RECEIPT



THE ASSURANCE PACKAGE



SAFETY NET CLINICS

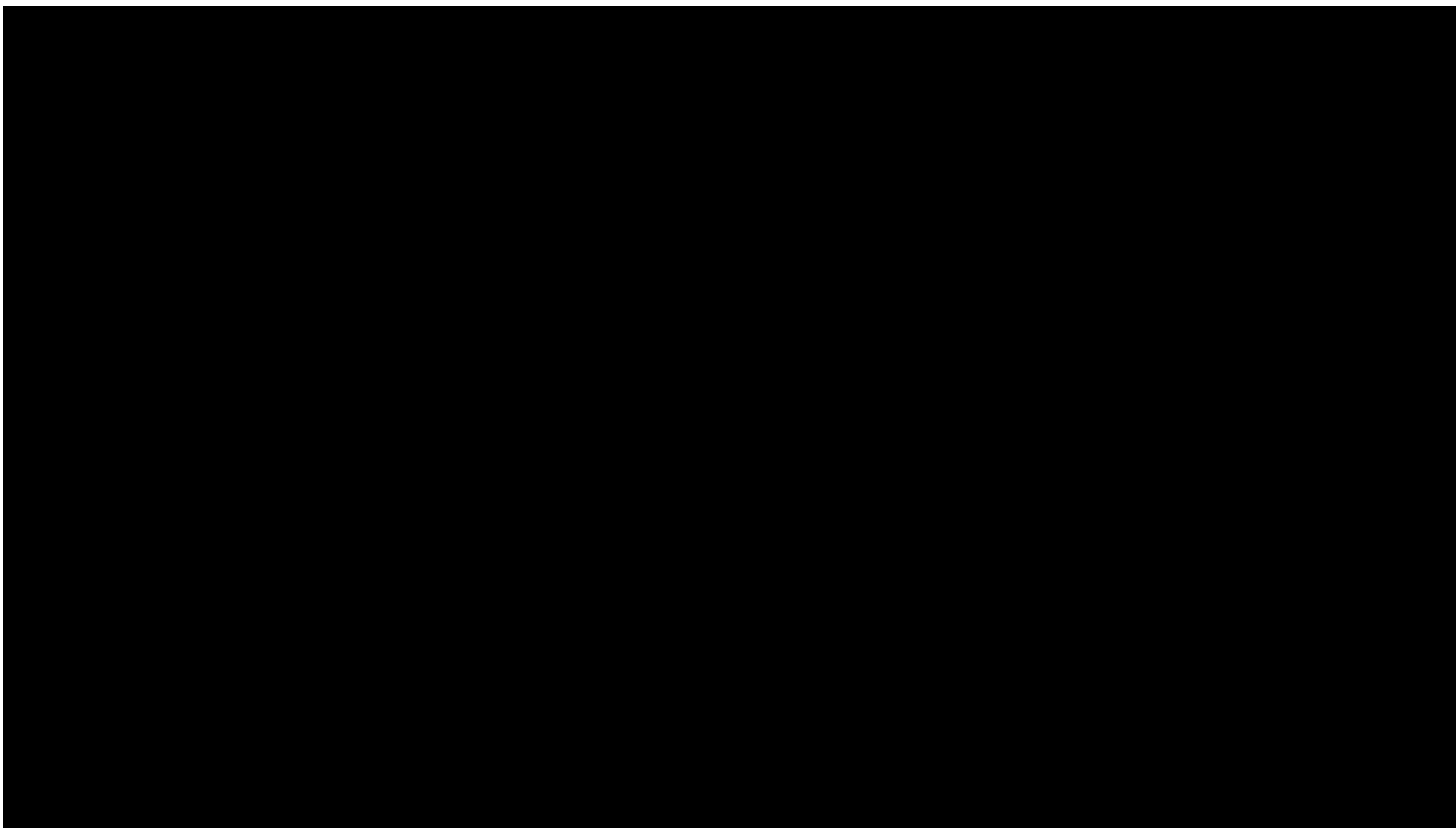


OUTPATIENT PHARMACIES



CHARITABLE PHARMACIES





THE COURAGE TO CONSTRAIN



MISSES, NEAR MISSES AND OUTRIGHT SUCCESSES

- A Miss: Medical Tourism
- A Near Miss: Warehouse Management System
- Outright Success: Break the case

Questions?



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